

SUSE

We Adapt. You Succeed.

GSE
GUIDE SHARE EUROPE



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SUSE And



Nonstop IT

Online. All the Time. Real Time.

build more | sleep more | grow more

SUSE® Portfolio

Enterprise Linux

-  SUSE Linux Enterprise Server
-  SLES For x86-64
-  SLES For IBM Power
-  SLES For ARM
-  SLES For System z & LinuxONE
-  SLES For High Performance Computing
-  SLES For SAP Applications
-  SLE Point of Service
-  Virtual Machine Driver Pack
-  SUSE Linux Enterprise Desktop
-  SUSE Linux Enterprise Workstation Extension
-  SUSE Embedded

IT Infrastructure Management

-  SUSE Manager
-  SUSE Manager for Retail
-  SUSE Public Cloud
-  SUSE Studio

Cloud and as a Service Solutions

-  SUSE OpenStack Cloud
-  SUSE Public Cloud
-  SUSE CaaS Platform

Mission-Critical Computing

-  High Availability
-  Geo Clustering
-  Real Time
-  Live Patching

SAP Solutions

-  SUSE Linux Enterprise Server For SAP Applications
-  SUSE Public Cloud

Software Defined Storage

-  SUSE Enterprise Storage



Our focus

- **Easy to use, modify and deploy**
- **Innovation**—fast time-to-value
- **Automated** management
- **Interoperability** – Open Open
- **Cloud-enabled**
- **Services and Support**



Where SUSE Leads

15+ 
Mainframe Linux

Over 15 years of mainframe Linux market share leadership

4/5 

Linux in Finance

4 out of 5 of the world's largest banks use SUSE Linux Enterprise

70% 

SAP on Linux

70% of all SAP applications running on Linux run on SUSE

80% 

Linux in Large Enterprise

Over 80% of the Fortune Global 50 are active SUSE Customers

9/10 

Linux in Aerospace

9 out of 10 of the largest aerospace companies rely on SUSE

x10 

Linux in Telecom

10 of the largest telecommunications carriers rely on SUSE

7/10 

Linux in Pharma

7 out of 10 of the largest pharmaceutical companies use SUSE Linux Enterprise

7/10 

Linux in Retail

7 out of 10 of the largest retailers in the U.S. are active SUSE customers

x10 

Linux in Automotive

10 of the largest global automobile mfgs. are active SUSE customers

50% 

Linux in HPC

Half of the world's 20 largest super computers run on SUSE

7/10 

Linux in Manufacturing

7 out of 10 world's largest manufacturers use SUSE Linux Enterprise



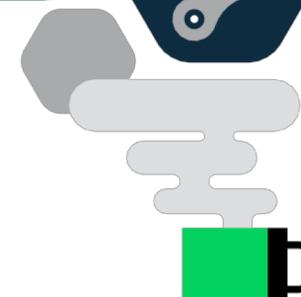
Nonstop IT

Online. Real Time. All the Time.



IBM POWER

x86-64



ORACLE
DATABASE



Nonstop IT

Online. Real Time. All the Time.

It's not only about
hardware and software

It's about entire **Solution**





Nonstop IT

Online. Real Time. All the Time.

It's about entire **Solution**

Support

Certified

Service

Software

Packaged - Bundle



When You Need Support **RIGHT NOW**

⚠ Priority	
Software Upgrades & Updates	Yes
Technical Support	Unlimited
Methods of Access	Chat, Phone, Web
Hours of Access	24x7
Response Time	1 hr Severity 1 2 hrs Severity 2 4 hrs Severity 3 Next Business Day Severity 4





Nonstop IT

Online. Real Time. All the Time.

It's about entire **Solution**

Support **Service**

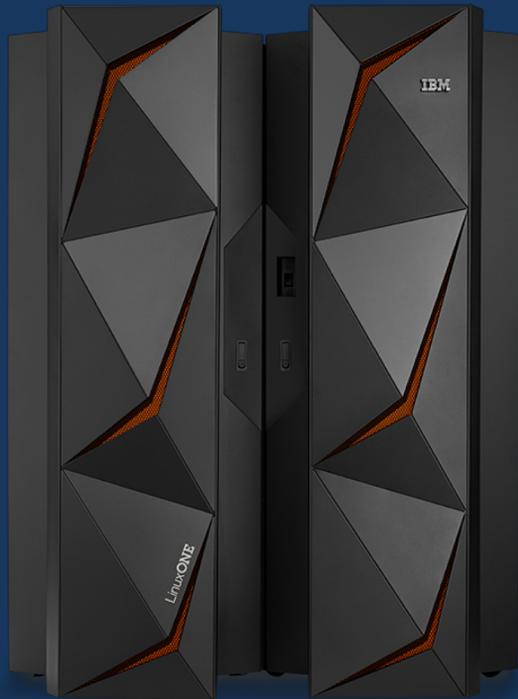
Packaged - Bundle

Service

Software



IBM LinuxONE and Linux
are the **minimum** to start your
Transformation



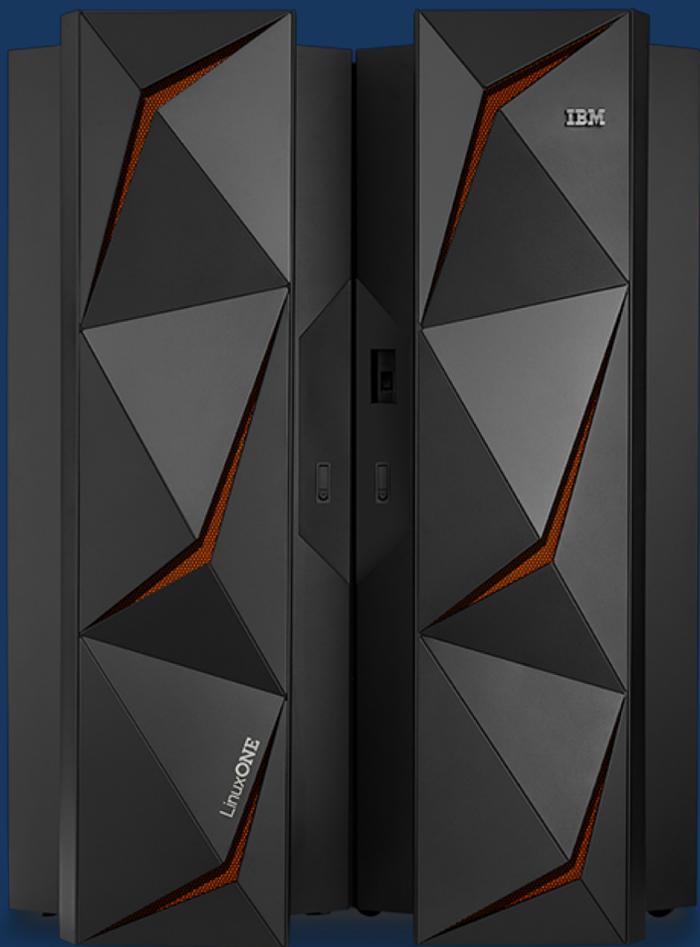
SUSE Enterprise Linux for LinuxONE

An unique solution to manage your Linux
x-platform and x-distribution

A easy way to configure your High Available
complex workloads

And a “farm in a box” generates a ton of data

You need flexible and scalable solution to secure
your data



IBM LinuxONE



Linux for LinuxONE



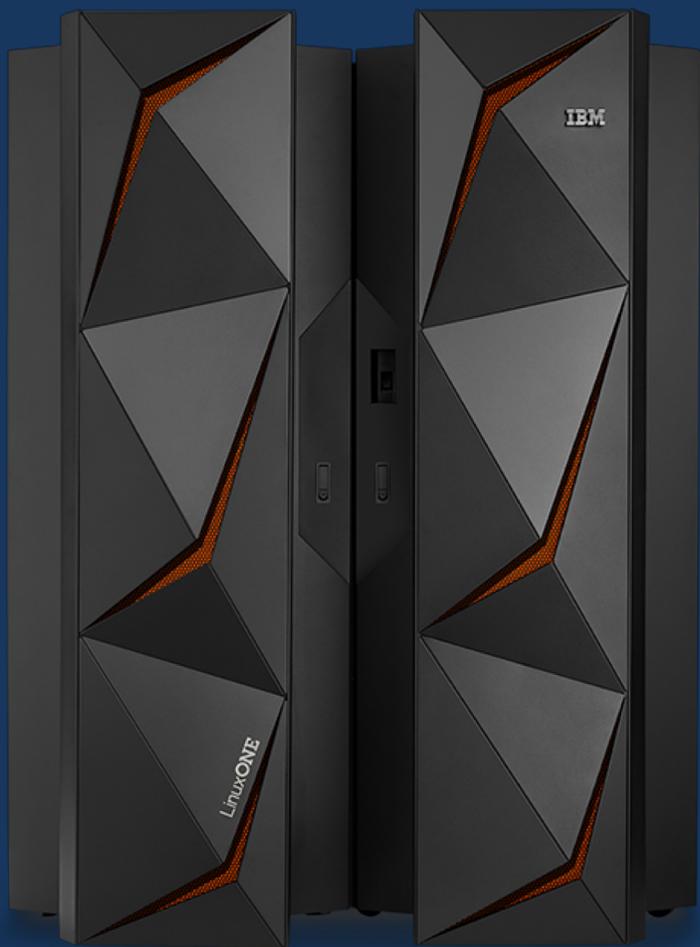
Linux management platform



High Availability



Storage



IBM LinuxONE



SUSE Enterprise Linux for LinuxONE



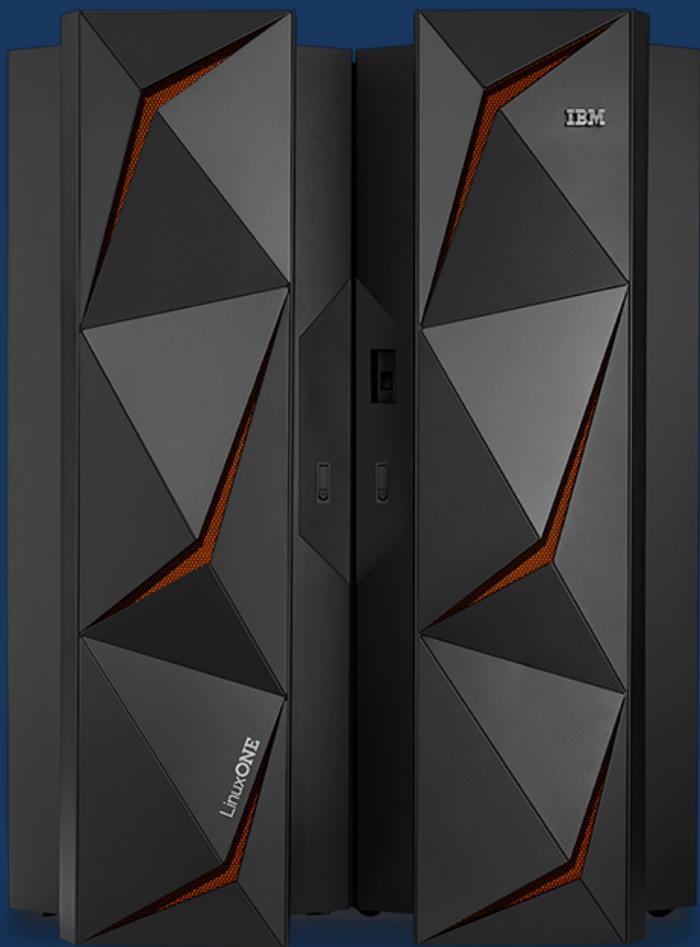
SUSE Manager



SUSE High Availability



SUSE Enterprise Storage



IBM LinuxONE



SUSE Enterprise Linux for LinuxONE



SUSE Manager



SUSE High Availability



SUSE Enterprise Storage

SUSE Manager

Available
on the Public
Cloud

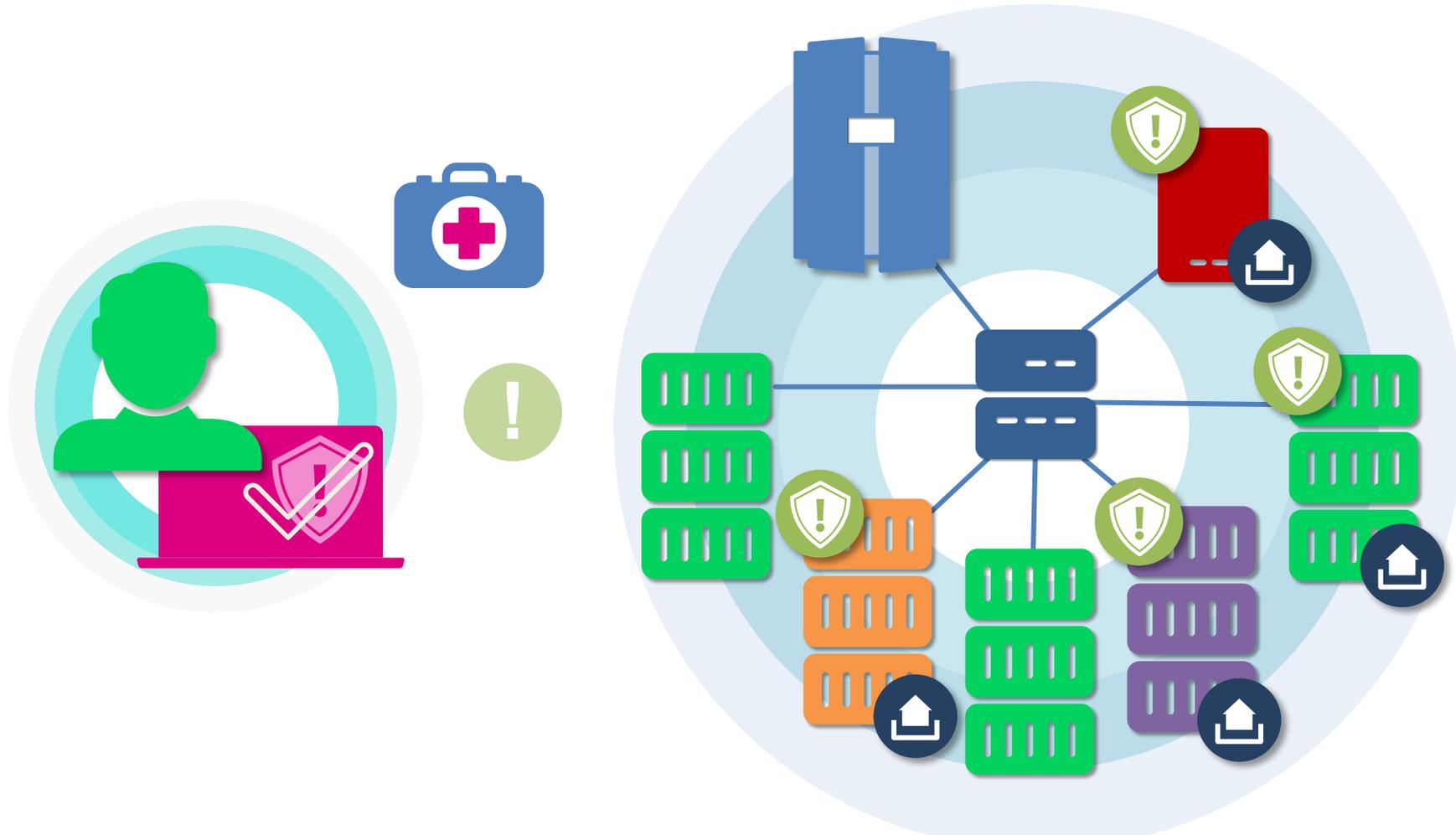
Best-in-class open source infrastructure management solution designed to help your enterprise DevOps and IT Operations teams to:

- Optimize operations while reducing **costs**
- Reduce **complexity** and regain control of IT assets
- Ensure **compliance** with internal security policies and external regulations



Optimize Operations and Reduce Costs

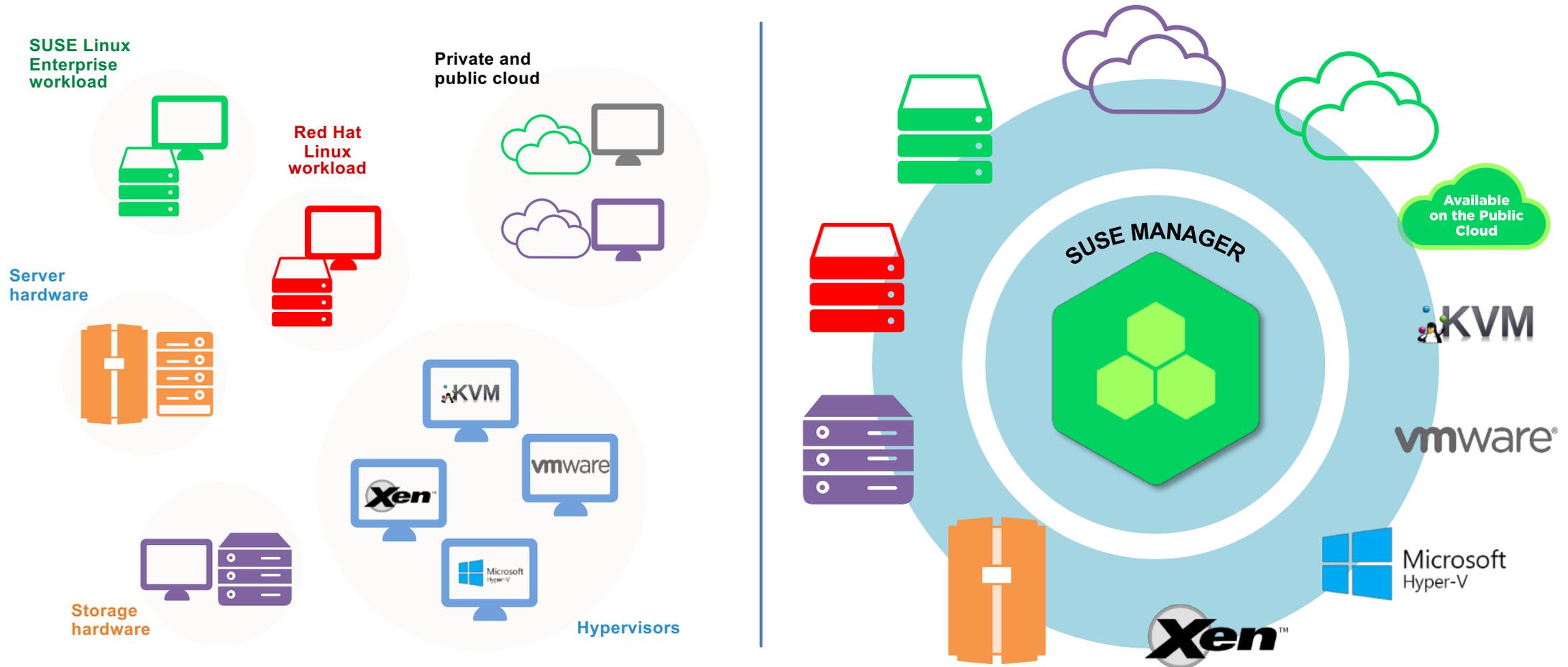
- Enabling IT administrators to automate their Linux server provisioning, patching and configuration for faster, consistent and repeatable server deployments



Manage all of your Enterprise Linux Distributions from a single tool

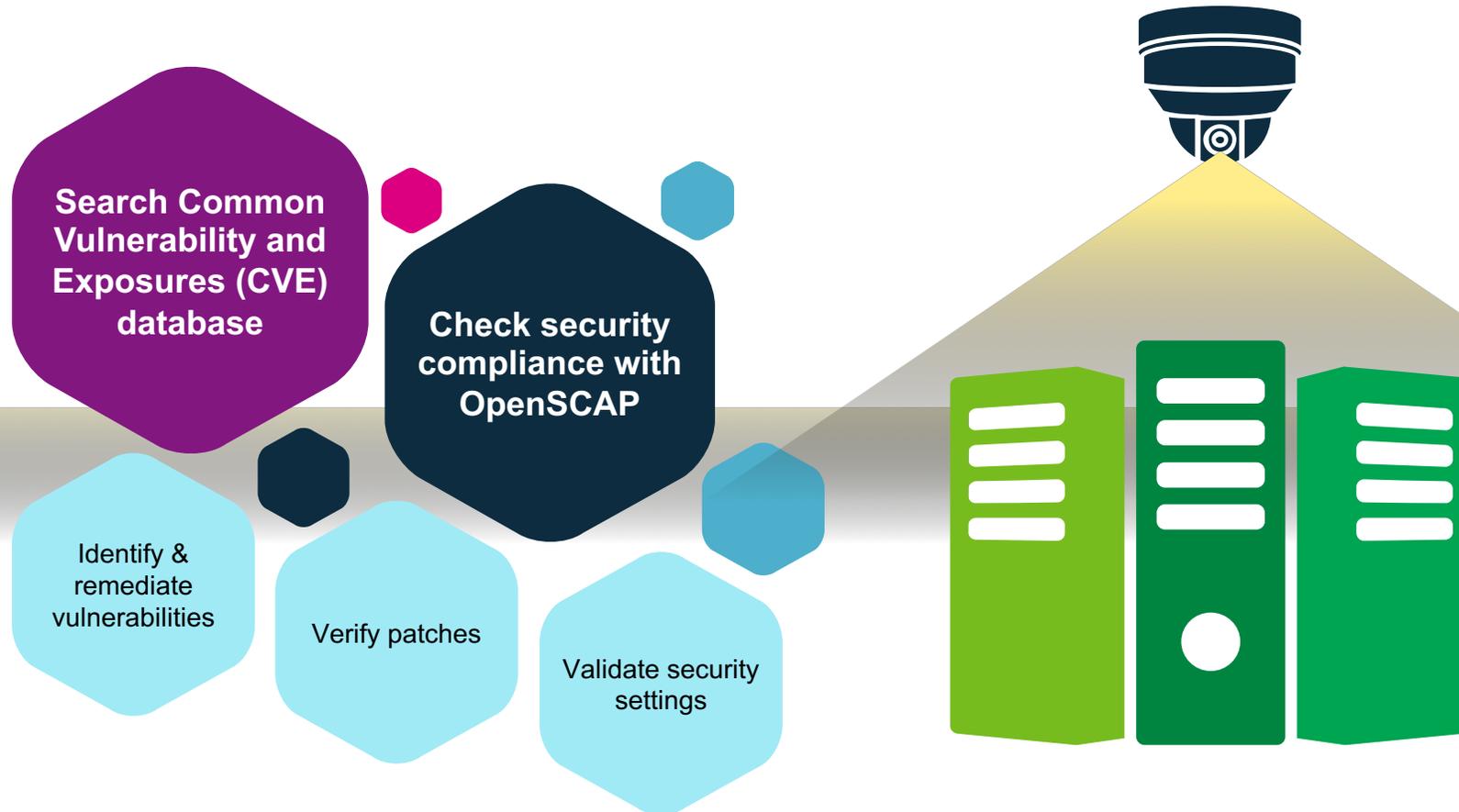
Reduce Complexity and Regain Control of Your IT Assets

- Using a single tool to manage Linux system configuration and compliance across a variety of hardware architectures, hypervisors and cloud platforms

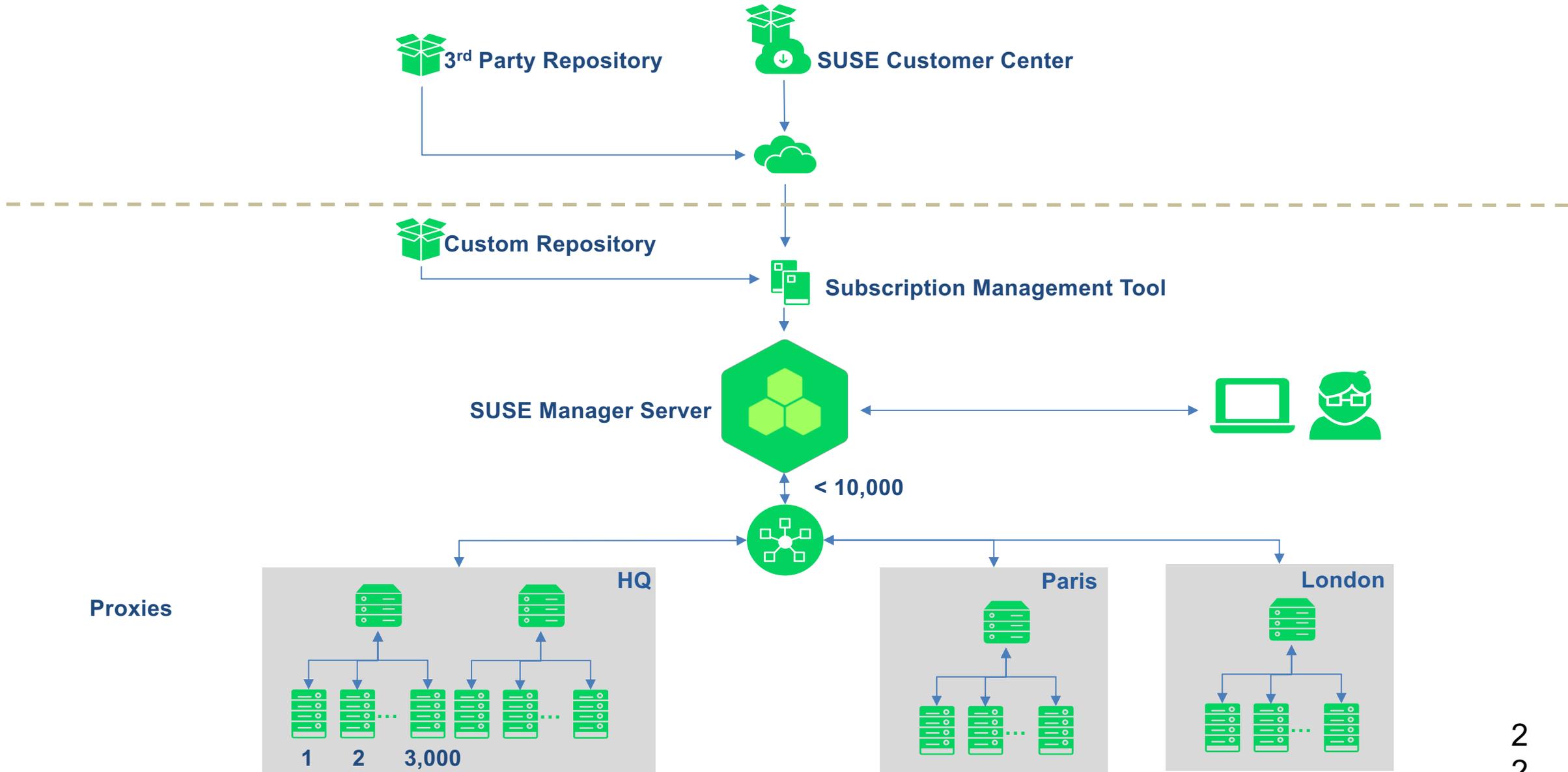


Ensure Compliance

•With internal security policies and external regulations with automated monitoring, tracking, auditing and reporting



SUSE Manager – Reference Architecture



Take away



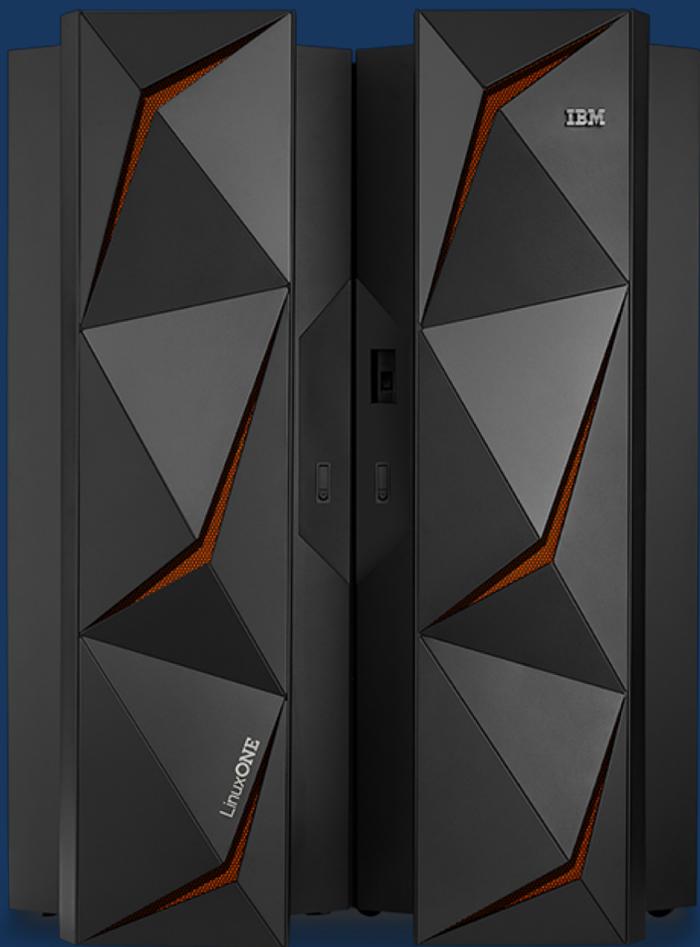
Reduce complexity



Ensure compliance



Optimize costs



IBM LinuxONE



SUSE Enterprise Linux for LinuxONE



SUSE Manager



SUSE High Availability



SUSE Enterprise Storage



SUSE High Availability Extension

- Flexible, policy-driven clustering solution
- Load Balancer
- Resource agents for applications
- Continuous Data replication
- Cluster aware file system and volume management
- Virtualization aware
- User-friendly management tools

Take away



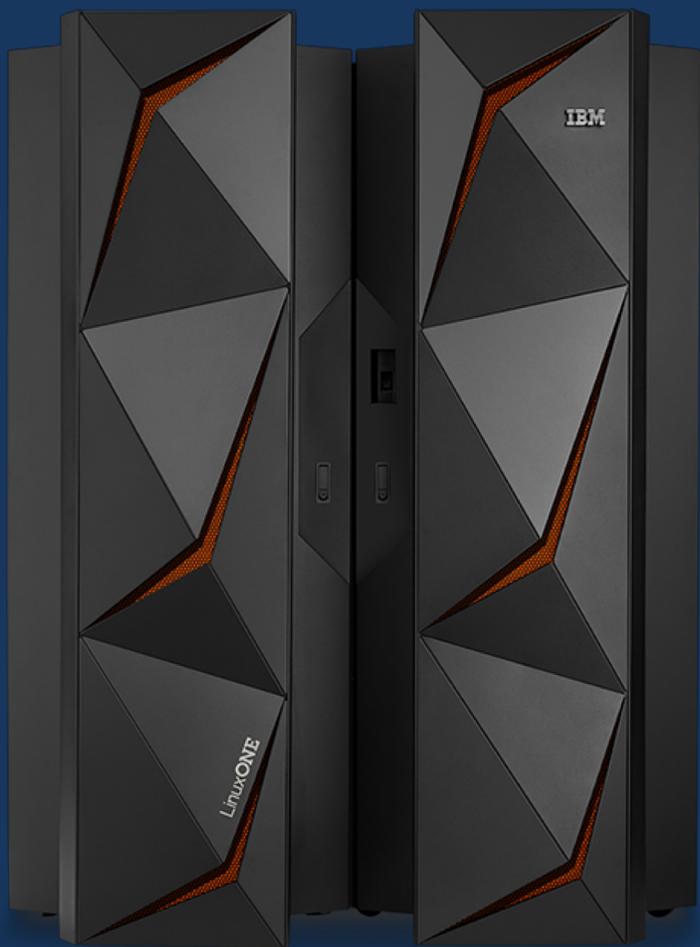
User friendly



X-platforms



Wizards



IBM LinuxONE



SUSE Enterprise Linux for LinuxONE



SUSE Manager



SUSE High Availability



SUSE Enterprise Storage



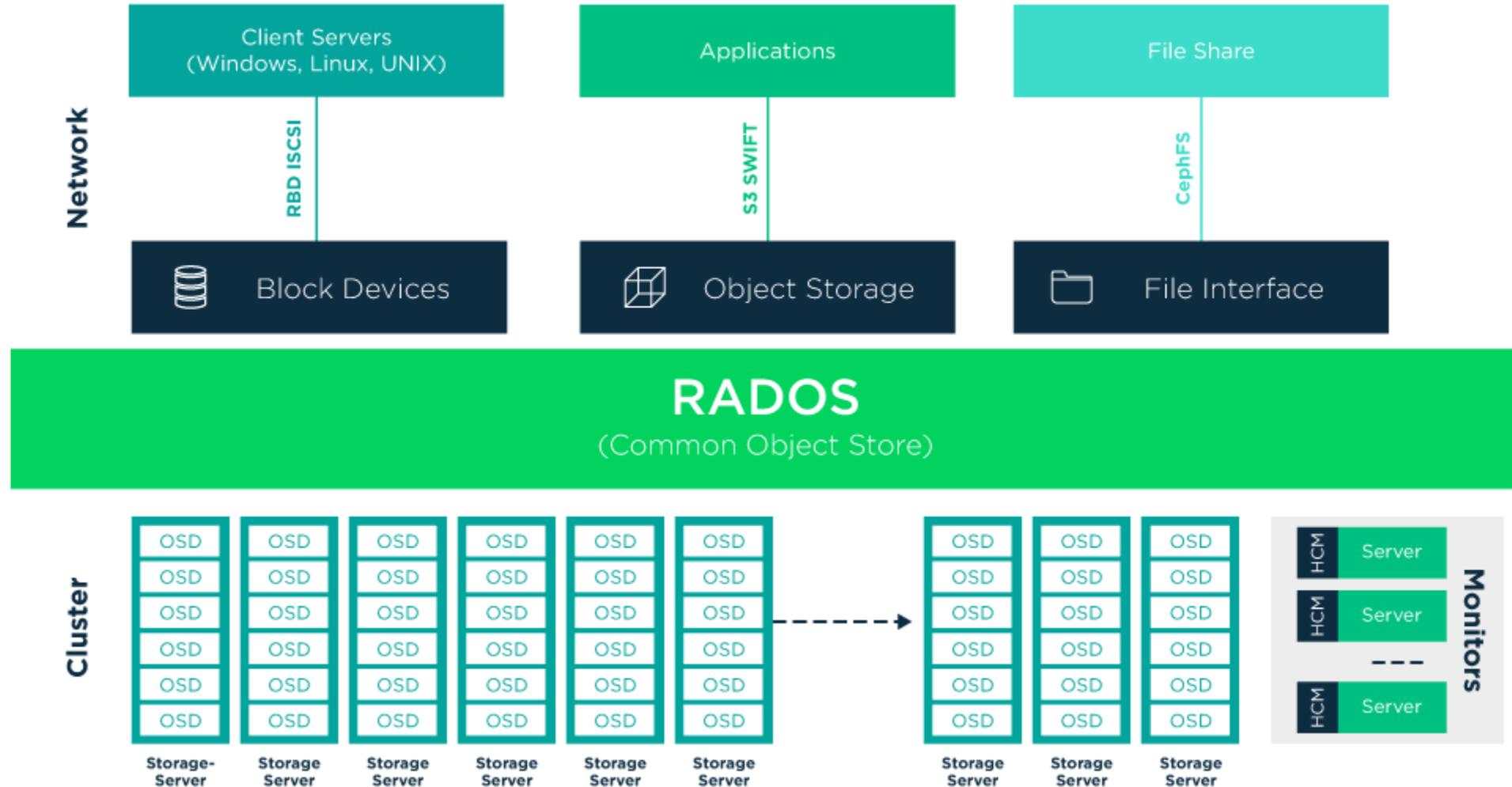
STORAGE **GROWTH** SHOULDN'T HURT

Why Open Source Software-Defined Storage from SUSE is the solution to the data explosion



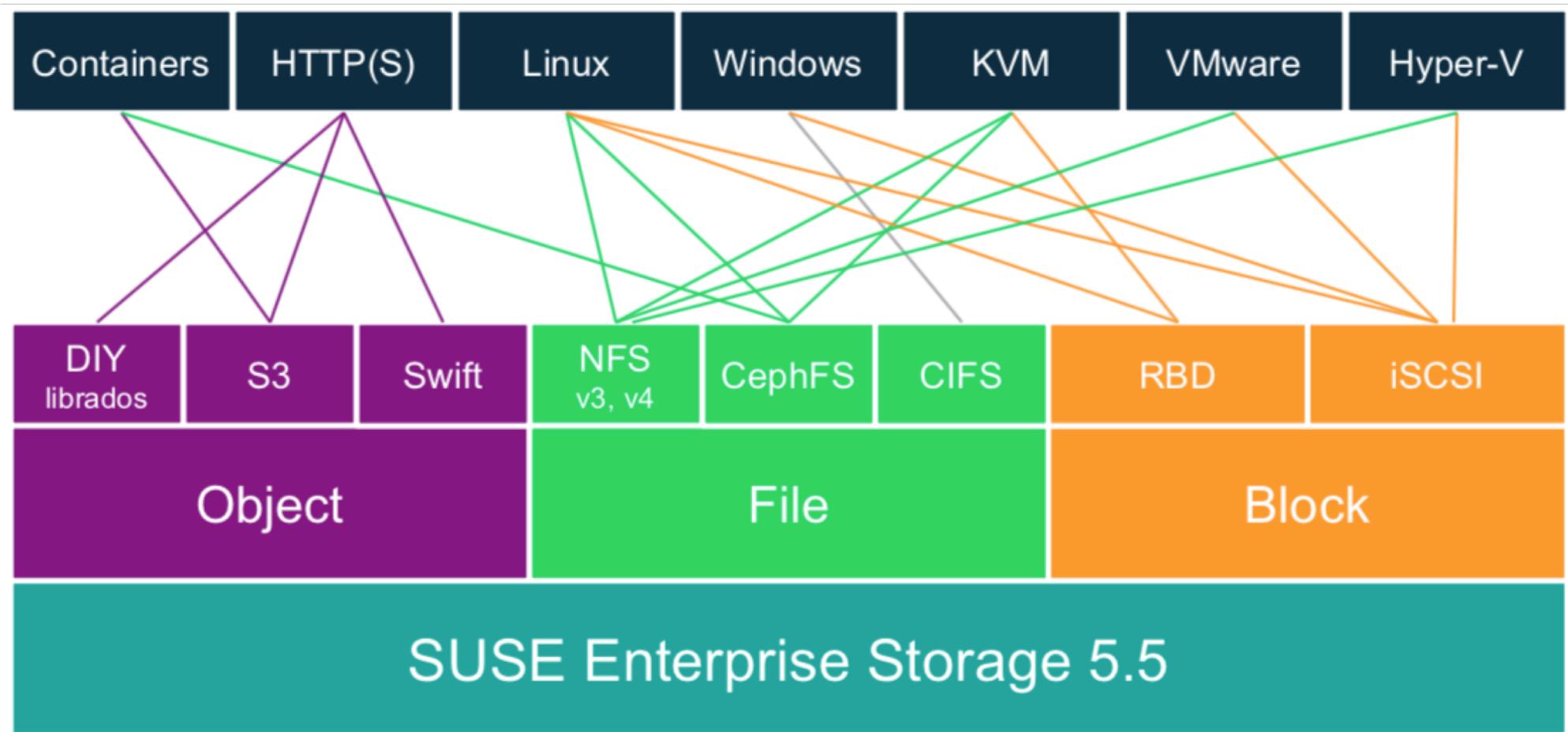
Powered by Ceph Technology

SUSE Enterprise Storage Reference Architecture

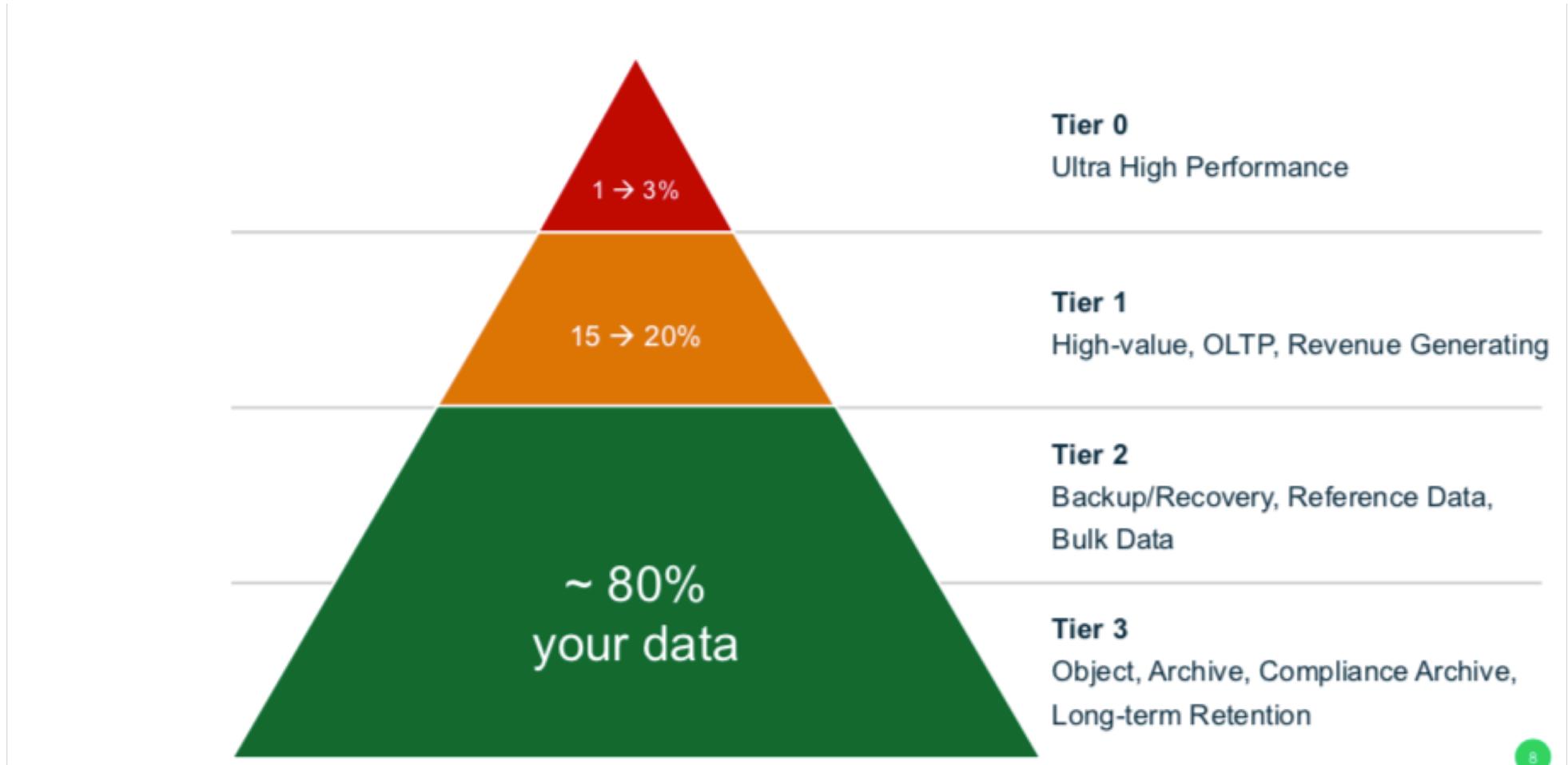


Powered by Ceph Technology

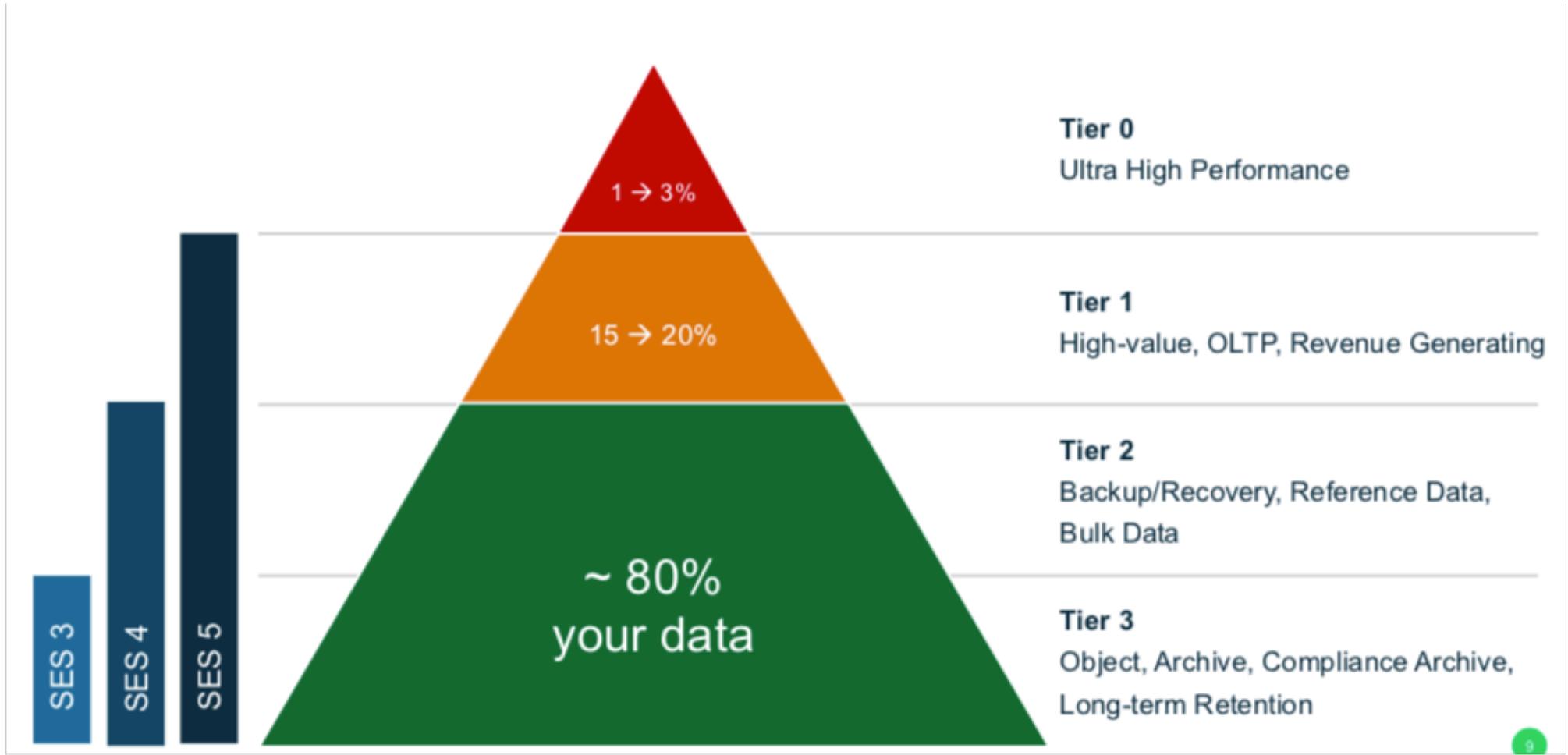
SUSE Enterprise Storage Reference Architecture



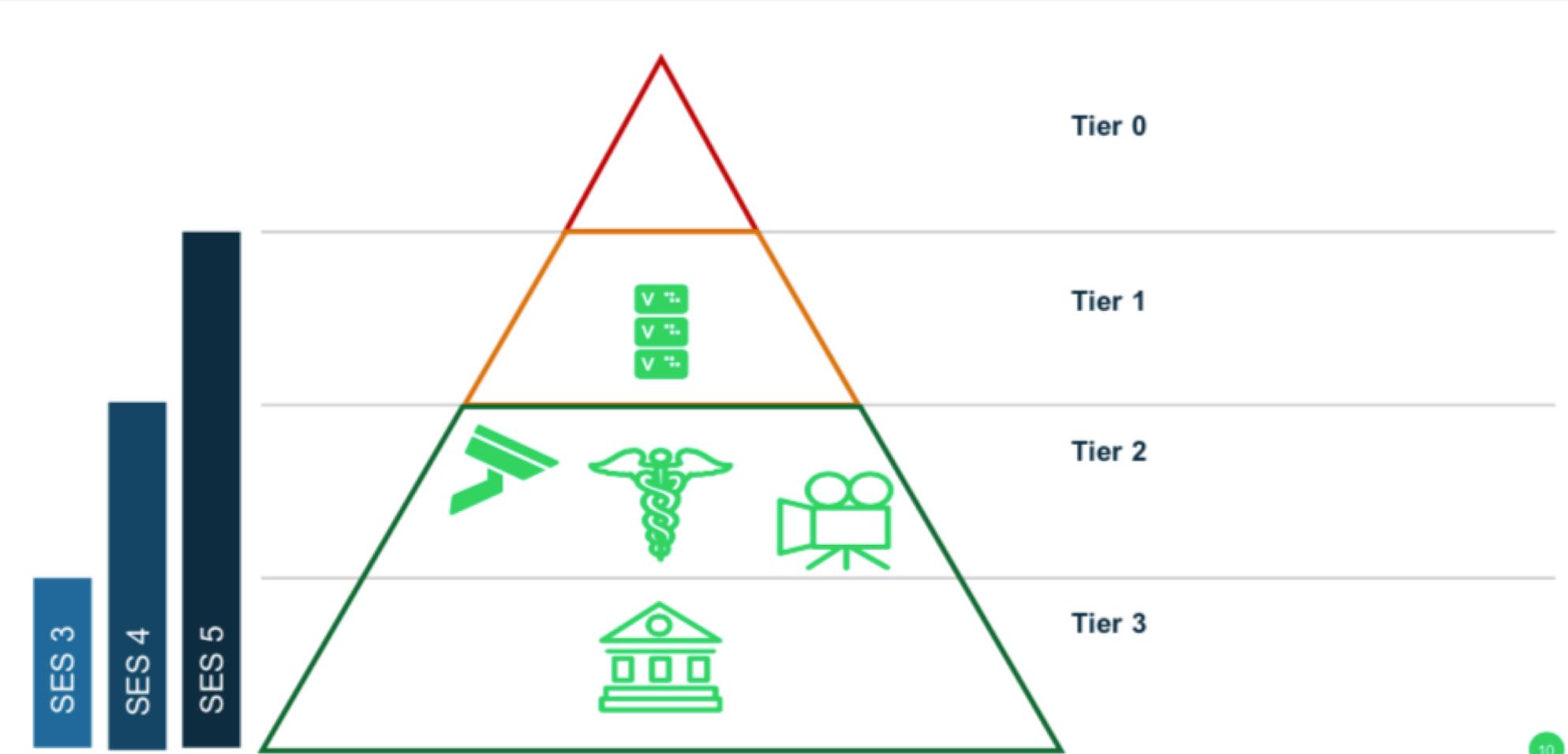
Enterprise Data Capacity Utilization



Enterprise Data Capacity Utilization



Enterprise Data Capacity Utilization



Take away



Easy to manage and deploy



X-platforms



Objects – files – blocks



Nonstop IT

Online. Real Time. All the Time.

It's about entire **Solution**

Community and events

Service

Software

Packaged - Bundle





Events

SUSE

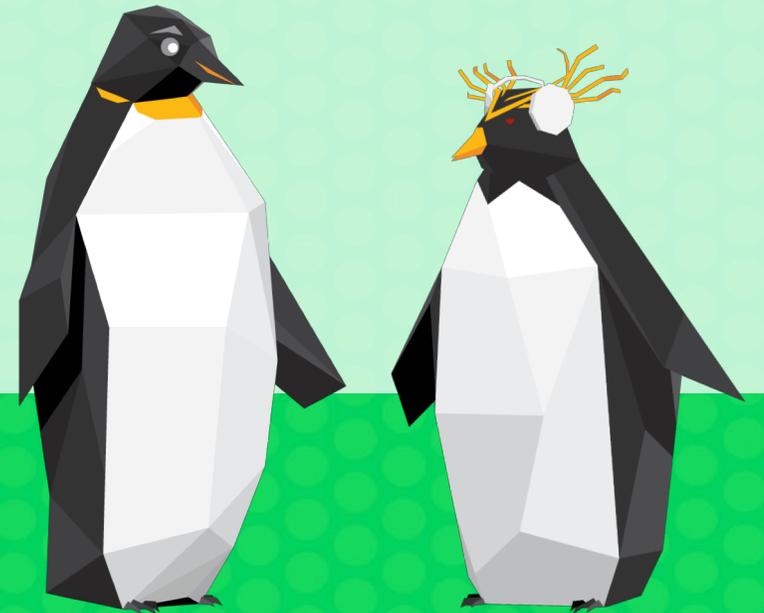


**SUSE[®] Expert
Days 2019**

Belgium : 3 September 2019

Luxembourg : 24 Septembre 2019

Join us at the SUSE booth to
discover how SUSE will help you.



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